REVENUE PROTECTION ADVISORY COMMITTEE

10 th Oct 2014

Midrands, RSA

QUESTIONS TO ANSWER

- Define what you want to achieve.

- Documentation

- Roadmap

- Identify potential new members and partners

WHAT DO WE WANT TO ACHIEVE

+ To see a reduction in distribution losses in all PIESA member utilities

HOW DO WE DO THAT?

- **Sharing best practices/solutions** recorded on shared repository - <u>Dropbox</u> (link to PIESA webpage)

- **Engage with utility representatives** via internet to discuss important issues – <u>Webinar</u>

- **Recording members information** on revenue losses/set benchmarks/pool of solutions/ monitor trends/<u>Dashboard</u>

HOW DO WE DO THAT?

* **Research reports** – Identify common approaches which could be adopted to minimize losses and do research in order to compile reports

* **Revenue Loss Models** – Develop models that can be used to guide utilities how to develop processes and utilise assets and manpower

* **Communication Plan** - Implementation guide to success/Pocket Guidelines/Action plans/SWOT analysis/how to facilitate change/ways to engage the regulator/Identify new partners/providing accessibility to the website link/ways to engage the customers

HOW DO WE DO THAT?

- **Identify most appropriate technology and processes to use:** Standards

- **Benchmarking opportunities** – Identify utilities that are performing better in revenue protection and share information with them on their successes

ROADMAP- IMPLEMENTATION PLAN

+ Awaits adoption

+ Other Assignments requires special expertise e.g workgroups

POTENTIAL NEW MEMBERS

✖ Utilities in the following country have been identified to join PIESA:

  + Namibia

  + Swaziland

  + Botswana

  + Mozambique

  + Rwanda

  + Burundi

STRENGTHENING OF EXISTING MEMBERSHIP

✖ Utilities from the following member countries will need to be strengthened:

  ✚ DRC

  ✚ Kenya

  ✚ Uganda

  ✚ Need to identify affiliate members across the board within PIESA region

Thanks For your Attention